WEST VIRGINIA CONSTRUCTION & DESIGN EXPO HOLDS 39TH ANNUAL TRADE SHOW
Offer valid from October 1, 2017 to December 31, 2017 on all new models of machines manufactured by Caterpillar Inc. Building Construction Products Division. Financing and published rate and skip payment terms are subject to credit approval through Cat Financial for customers who qualify. Not all buyers may qualify. No more than 4 skip payments can be obtained within a 12 month period. Interest will continue to accrue during skip payment period. Higher rates apply for buyers with lower credit rating. Offer available only at participating Cat dealers. Flexible payment terms available to those who qualify. Offer is available to customers in the USA and Canada only and cannot be combined with any other offers. Offer subject to machine availability. Final machine prices are subject to change. Offer may change without prior notice and additional terms and conditions may apply. Contact your Cat dealer for details.

The Powertrain Equipment Protection Plan (EPP) is provided through Cat Financial for use at participating Cat dealers. Please see your participating Cat dealer for details.

© 2017 Caterpillar. All Rights Reserved. CAT, CATERPILLAR, BUILT FOR IT, their respective logos, “Caterpillar Yellow,” the “Power Edge” trade dress, as well as corporate and product identity used herein, are trademarks of Caterpillar and may not be used without permission.
Top quality risk management with bottom line benefit - that's the goal of our individualized risk management solutions. At USI, we have construction specialists that combine deep data, broad experience and national resources to custom-fit an insurance and bonding program that meets your needs. Let us show you how the right plan and the right partner can help protect your company’s most valuable assets.
West Virginia Construction News

CONTENTS

Cover Story:
West Virginia Construction and Design EXPO holds 39th annual trade show ................................................. 6

Features:
West Virginia ranks first in construction employment growth ................................................................. 7
Business sessions highlight engaging Midyear Meeting ................................................................. 8
Major improvements plan for state parks unveiled at CAWV State Meeting .................................................. 22
2018 Scholarship Awards ............................................................................................................. 28
2017 Safety Awards ............................................................................................................................. 30
Construction job fair attracts hundreds of job seekers ................................................................. 32
38th annual Asphalt Paving Conference ......................................................................................... 34

New members ................................................................................................................................. 38
Advertisers ......................................................................................................................................... 46

On the cover
Over 4,000 attended the 39th annual West Virginia Construction and Design EXPO held March 21-22 at the Charleston Civic Center. West Virginia Governor Jim Justice made a major jobs announcement during the show. For complete details, see articles beginning on page 6.

The Contractors Association of West Virginia is a nonprofit trade organization representing the building, highway, heavy and utility contracting industries in West Virginia. Its services include establishment of a close working liaison with state and federal agencies; worthwhile educational and informational programs; the regular dissemination of pertinent information to its members; strong legislative and media relations; as well as all other activities deemed necessary and proper to promote the general welfare of the construction industry. The CAWV is a certified chapter of the Associated General Contractors of America and the American Road and Transportation Builders Association.

West Virginia Construction News, the official publication of the CAWV since 1937, is published bimonthly. Advertising and editorial deadlines are on the first of the month preceding the month of publication. Material may be reprinted only with the permission of the editor. Advertising and editorial offices are at 2114 Kanawha Boulevard, East, Charleston, WV 25311, Telephone (304) 342-1166, Fax (304) 342-1074, Web Site www.cawv.org, Email cawv@cawv.org. Yearly subscription rate to CAWV members, $7; non-members, $8; single copies, $1.50.

MICHAEL L. CLOWSER
EDITOR
The Friedlander Company

Celebrating 97 years as the benchmark of SERVICE to the construction industry

Surety Bonds & Insurance

1566 Kanawha Boulevard, East Charleston, West Virginia 25311
304-357-4520
Attendees and Exhibitors Optimistic at West Virginia's Largest Trade Show for Construction and Design Industries

This year's West Virginia Construction and Design EXPO drew thousands of industry professionals to take part in the 39th annual trade show, held March 21-22 at the Charleston Civic Center. Nearly 4,000 attendees from throughout the region came to experience the different equipment, products, and services of the state's architectural, building, construction, and design industries.

Surrounded by construction at the Civic Center, attendees and exhibitors were optimistic about West Virginia's construction industry and the positive turn around its faced over the last year.

"The construction at the Civic Center only reflects progress,” said EXPO Show Manager Cassidy Webb. “West Virginia is progressing, and the Civic Center is just one project that illustrates the many positive changes to come. The state has accomplished many successes in the past year that greatly impacts the industry. Changes are in effect and construction is already booming.”

Progress on $100 million renovation and addition project at the Civic Center was well underway and is set to be completed in October 2018.

"EXPO will celebrate its 40th event in 2019, making next year's show the biggest one yet,” Webb stated. “The civic center project will be complete and will accommodate more exhibitors and seminars than any prior year. EXPO is growing, alongside West Virginia and its construction industry.”

West Virginia Governor Jim Justice made a special appearance on day two of the show to make a special announcement on West Virginia's construction industry. According to the Associated General Contractors (AGC) of America, West Virginia recently ranked number one in the nation for largest percentage of construction employment growth. (See the next article for more information on the Governor's special announcement at EXPO.)

EXPO hosted nearly 70 quality seminars and meetings, most offering free continuing education credits for specific industry professionals.

EXPO presented the popular After Hours reception which was held the first evening of the show. After Hours offers a variety of food and beverage stations located throughout all exhibit halls. It gives attendees a chance to mingle, meet, greet, and treat their employees, partners, and clients.

On day two of the event, EXPO presented BOB, “Business Over Breakfast,” giving exhibitors and attendees the opportunity to meet and interact with businesses across the region over breakfast.

The show is presented by the Contractors Association of West Virginia, American Institute of Architects – West Virginia, West Virginia Society of Professional Engineers and the West Virginia Utility Contractors Association, along with the support of 24 co-sponsors. Nearly 4,000 industry professionals were in attendance. This year's event featured 259 exhibitors with 410 booths and 17 honor exhibitors.

The 40th annual EXPO will be held March 20-21, 2019 at the Charleston Civic Center. For full details, sponsorship opportunities, and exhibitor information, visit www.wvexpo.com.
West Virginia Governor Jim Justice announced a major increase in construction jobs in West Virginia at the 39th annual West Virginia Construction and Design EXPO in Charleston on March 22. An analysis by the Associated General Contractors (AGC) of America shows West Virginia added the highest percentage of new construction jobs over the last year.

The governor said the state is looking for even more workers.

"Two years ago, West Virginia was ranked 50th in new construction jobs," Governor Justice said at the Charleston Civic Center packed with EXPO attendees. "Now we’re first. All kinds of things are happening in West Virginia. We had 14.4 percent growth, 4,300 new construction jobs in 2017, and the road projects haven’t even kicked in."

The governor said the state is looking for even more workers.

"We’re not looking for a few people, we’re looking for a lot of people," said Governor Justice.

A year ago, the new governor was the keynote speaker at EXPO, where he promoted his "Roads to Prosperity" road bond amendment and other measures to provide funding for infrastructure in the state. In 2017, the West Virginia Legislature passed a record-setting highway funding bill which provides a series of funding measures that could generate up to $3.2 billion for highway and bridge construction and maintenance over the next seven to ten years. In October, voters went to the polls to pass the road bond amendment that will allow the state to issue up to $1.6 billion in bonds.

"The improving construction numbers have come from several sectors of the state’s economy," CAWV Executive Director Mike Clowser stated on WV MetroNews following the governor’s announcement. "Increased road work, natural gas activity, growth in areas like Morgantown and Martinsburg, and even some aspects of coal, has led to CAWV members looking for additional workers."

"It’s like that Marine commercial where they say we are looking for a few good men," Governor Justice told construction leaders attending EXPO. "But in West Virginia we’re not just looking for a few, we’re looking for a lot of good women and men to come to our state. They’ll find a good paying job and they will be able to raise their family in paradise. Four beautiful seasons, good people, people that care, appreciate and love. The jobs are being created for our residents and for others."

At the press conference, the governor signed Senate Bill 438, which allows for the sale of $80 million in bonds to renovate the state’s parks system.

"Hundreds of additional jobs will be created by this as well," the Governor noted. "And the improvements being made will help us to draw thousands and thousands of new visitors to West Virginia."

Division of Natural Resources Director Stephen McDaniel, keynote speaker at the CAWV State Meeting on March 21, told members that the bonds are part of an almost $110 million program that includes improvements to 35 state parks.

McDaniel said his agency’s plan to design and construct new facilities and upgrade existing structures over the coming year. See more comments from Director McDaniel in an article on the State Meeting on page 24.

To view Governor Justice’s comments made at this year’s EXPO, visit www.youtube.com/watch?v=fKG-CRI7x-1U.
CAWV members attending this year’s Midyear Meeting heard from excellent general business session speakers and participated in debates on industry issues in the division meetings. Members saw up-close Florida’s vast everglades system during an environmental tour, learned how people can make a difference through service to others, and met and talked at the many social and networking functions. Over 250 members attended this year’s meeting held February 2-7 at the JW Marriott in Marco Island, Florida, the site of the 1984 Midyear Meeting.

Anthony Huey, president of Reputation Management Associates of Sarasota, spoke at the Monday Business Session. Huey is a highly-rated international communications consultant who provides pragmatic communications tools. A survey of members of his talk, “How to Communicate Like a Leader,” was rated nearly a unanimous “excellent presentation.”

“This was probably the best presentation I’ve ever heard at a midyear meeting,” said Ross Johnson, Mountain State Insurance Company.

“I agree that Anthony is one of the best speakers we’ve had,” said CAWV President Scott Pierson, Pipe Plus, Inc. “I think everyone gained by attending. We all communicate, whether it’s with our employees, our customers or subcontractors. Each of us got tips and techniques that we can incorporate in our professional and personal lives,” the president said. (See Anthony Huey’s comments later in this article).

Also speaking at the business session was Louis Southworth, Jackson Kelly, who provided members with his annual overview of the West Virginia Legislature.

“My presentation is much different this year,” Southworth told members. “Last year at this time, West Virginia was facing a $500 million budget deficit and there was no plan to provide highway funding. The budget crisis appears to be lessening and now there is over $2.8 billion in new highway funding this year.”

Southworth noted West Virginia’s economy has picked up, in part due to the major pipeline projects that are under construction in parts of West Virginia which have created about 2,000 construction jobs. He also commented on the potential of building a $10 billion storage hub for natural gas liquids in or near West Virginia.

Plans for an underground natural gas liquids storage hub, pegged as a major job creator for the chemical industry in struggling Appalachia, cleared its first big hurdle in January. The Appalachia Storage and Trading Hub initiative got approval for the first of two application phases for a $1.9 billion U.S. Department of Energy loan, the Appalachia Development Group LLC said in a news release. The group
heading the project said it also aims to secure $1.4 billion through other financing. The project has taken eight years to reach this point and it would take several more years to come to fruition. Supporters of the storage hub said the initial approval is a win for the large-scale project.

“West Virginia would benefit greatly because we could attract billions in new chemical and plastics industry investments and create hundreds of thousands of new jobs,” Southworth noted. “There is no advantage to the state if we do what we’ve historically done, produce natural gas and ship it to other parts of the country.”

He also updated meeting attendees on a November announcement by state officials of an agreement with China Energy Investment Corp. Ltd. for the company to invest $83.7 billion in shale gas development and chemical manufacturing in West Virginia over 20 years. Part of the focus is on underground storage of natural gas liquids and derivatives.

“During President Donald Trump’s visit to Beijing, State Commerce Secretary Woody Thrasher and China Energy President Ling Wen signed the memorandum as part of the U.S.-China trade mission and an overall $250 billion of planned Chinese investments in the U.S.,” Southworth stated. “Building a storage hub could facilitate billions in new investment in our state.”

Southworth, who marked his 18th year of his legislative prognostication, talked about the number of veteran legislators who will not be seeking re-election to the West Virginia House of Delegates and Senate.

“House Speaker Tim Armstead is not seeking re-election,” Southworth commented. “He is just one of the many long-serving House members who are not returning. This will set the stage for a race for the Speaker’s position, as well as other leadership positions in the House. Democrats will also be working to unseat Republicans in the Senate. I predict change is coming to the West Virginia Legislature.”

An update on BrickStreet’s merger with Motorists Insurance Group was presented as well as an update on the CAWV/BrickStreet workers’ compensation program. Because of members doing a better job of improving safety on the jobsite, the discount offered on the CAWV/BrickStreet workers’ compensation program has increased from 6.1% to 6.9%.

BrickStreet Executive Chairman Greg Burton announced the discount on the CAWV/BrickStreet workers’ compensation program has increased from 6.1% to 6.9%.

The affiliation includes more than 1,600 employees, 10 offices writing insurance policies in 29 states, premiums of nearly $1.2 billion, a surplus of nearly $1.55 billion and assets of $4.5 billion. The affiliation also creates a new super regional carrier ranked in the top 20 mutual companies in the country.

“While we will be able to offer other lines of personal and commercial insurance,” Burton said, “It will include auto, home, life and just about everything else except for health insurance. This will be the first affiliation done in the United States like this because it will be a merger of equals instead of someone being acquired. The “affiliation model” with Motorists works best because it will allow BrickStreet to expand its product offerings and services, while ensuring its headquarters remains in Charleston.”
"This is the next logical step for our growth as a company," Burton added. "We are very proud of BrickStreet’s heritage in West Virginia, and we want to make sure we remain a strong, viable West Virginia company. We are continuously looking for ways to expand in order to offer additional product and service offerings for our agents and policyholders while being able to offer stable employment and growth for our staff."

Following Burton’s comments, Allan Williams, senior safety and loss control specialist for BrickStreet, provided members a six-point roadmap to a better safety program. The six points are:

- Management commitment - The most important of the elements and the backbone of the program. It must be visible to all.
- Accountability - The company must establish expectations and provide leadership. Supervisors and employees must be held accountable.
- Risk recognition - Hazards must be identified and eliminated immediately. This can be done by inspections, pre-planning and accident or near miss investigations.
- Hiring practices – Companies must set expectations from day one, conduct new hire orientation and make new hires aware of hazards and how a company works to eliminate them.
- Hierarchy of controls – This is accomplished through engineering the project, administrative oversight and Personal Protective Equipment (PPE); and
- Measuring results - Leading indicators include near misses, inspection results, behaviors and perception. Lagging indicators include Emod, injury claims, TTD days and 300 logs.

“Our loss control services are available to all CAWV/BrickStreet members. Our goal is zero fatalities,” Williams emphasized. He also discussed the process to better manage claims.

Williams told members the CAWV/BrickStreet program objectives are to: Fundamentally lower your cost of doing business; make your business more profitable and more competitive on bids; and ensure that all your employees get to go home from work safe each day.
“CAWV contractor members have done a good job in this which is why the discount has grown to 6.9%,” he said. “CAWV contractor members interested in getting the CAWV discount on their workers’ compensation premiums can contact their personal insurance agent for details.”

Pastor John Hanson of International Mission Outreach gave a presentation on “Service Above Self: Inspiring Our Community,” at the Sunday Prayer Breakfast. Pastor Hanson, a West Virginia native, has spent 48 years building schools, churches and spreading the gospel in Haiti.

“We never had one dime to build a church, we just got men together with picks and shovels to build footers. We never stopped after that. We have now built seven, all on faith,” Dr. Hanson told a record crowd at the morning prayer service.

International Missions Outreach is a non-denominational organization that ministers to the needs of individuals’ spirit, soul, and body in Haiti. Under the leadership and direction of Dr. Hanson since 1976, IMO has grown to be one of the largest active...
Midyear attendees took part in the Environmental Wetlands Education Tour, an everglades excursion on the waters of the Ten Thousand Islands. Following the tour, members visited a wildlife sanctuary which is home to a variety of rescue creatures, including alligators, crocodiles, lions, tigers, snakes and reptiles.

Steven Cvechko shows off his souvenir necklace after the wetlands tour and a day at the wildlife sanctuary.

Deanna Farley made a new friend during the everglades tour.

Kevin and Lisa Teel get dangerously close to the wildlife on the tour.
Introducing the CASE Rental Advantage – a unique collection of intuitive machines, service solutions, and hands-on expertise designed to add depth, efficiency, and simplicity to your business. From smarter machine controls to more cost-effective maintenance programs and warranties, we can show you how to take your team to the next level. To get started, download our 6 Tips For All-Around Easier Rental at CaseCE.com/Rental.

Call Toll Free 1-877-821-5322 For Details!
Heather and Jay Witt meet up with Chris Mateney at the Midyear Meeting.

Ronnie and Robin Lycans enjoyed this year’s Welcome Night Reception.

Ted and Cathy Shriver pose for a picture before the Welcome Night Dinner.

Chelsea Bosley and Tyler Beaty attended this year’s Midyear Meeting.

Matt, Deanna and Lauren Farley on the beach at the President’s Reception.

Katie Foster, Shawna Meeks, Betsy Cimino and Allison Westerman enjoyed the band at the President’s Reception.

CAWV President Scott Pierson and wife, Sharon, welcome members to the final night President’s Banquet.

Margo and Andy Teeter have enjoyed many Midyear Meetings over the years.

Phil and Dana Weser join Dana’s mother, Pat Turner, at the President’s Reception.

Dee and Ross Johnson and Brad Bobersky and Susan Kline enjoy the Welcome Night Reception on the beach at Marco Island, Florida.

Cathleen and Jamie Ridgeway join members on the beach in Florida.

Terri Binkoski and Mike Gianni join long-time CAWV members Polly and Jim White.

Golf winners Mark Unso, Tyler Beaty, Scott Pierson and Greg Gordon.

Shehara Hapuarachy, Shannon Hapuarachy and Callie Hutchinson at the Welcome Night Reception.

Craig and Aimee Johnson and Julie and Eric Ramsey at the reception.
mission organizations. IMO consists of many various areas of ministry over the island of Haiti.

A number of years ago the organization purchased land for a youth camp and training center. The vocational school prepares Haitian youths to go into the work force of Haiti, which includes a school of plumbing, electrical, welding, carpentry, vehicle mechanics, and, for office work, computer training, and secretarial training.

International Missions Outreach has medical clinics that treat over 10,000 patients annually. Weekly clinics are held in the central and northern parts of Haiti. Doctors and nurses see patients with many different illnesses. IMO attempts to meet the needs with the medicines they have. Sometimes they have to refer the patients to the large hospitals in Port Au Prince for things that they are not equipped to manage.

Kevin Kemerer, executive vice president of Precision Pump and Valve Service, Inc., Cross Lanes, has participated in Dr. Hanson’s outreach by providing septic tanks and helped to run water and sewer lines in Haiti and was instrumental in bringing Dr. John and Joyce Hanson to speak at this year’s Prayer Breakfast.

“What a touching message Dr. Hanson presented about service over self,” President Pierson stated. “I think this was one of the best Prayer Breakfast services I have ever attended.”

The CAWV Board of Directors held its meeting during this year’s Midyear Meeting.

I just want to say that all members are welcome to attend our board meetings,” the president said at the closing banquet. “Every person on our board has the best interest of the CAWV and our industry at heart. We all take our jobs seriously and I invite all members to bring topics to our meetings for discussion and debate.”

The Building, Highway/Heavy and Utilities division meetings were at capacity as members talked about the issues affecting members and the construction industry.

Legislation pending before the West Virginia Legislature was a major topic of discussion for utility members at their division meeting. Chairman Mark Urso, Bear Contracting, Inc., Bridgeport, lead discussion on SB 631 which updates West Virginia’s one-call system to bring it in compliance with federal pipeline safety requirements. Had the state not updated its one-call system, the federal government could have assumed control and levied thousands of dollars in fines on operators of underground utilities and excavators.

SB 631 creates a 10-member Underground Facilities Damage Prevention Board in which the CAWV will be able to appoint a construction representative. The board shall have the power and authority to investigate damage to underground facilities caused by an excavator.

Any person who violates this article by failure to notify the one-call system, or who violates the rules proposed or promulgated under this article, shall be subject to civil penalties.

“If enforcement is taken over by the feds, the violations could result in thousands of dollars in fines,” Chairman Urso told members. “The CAWV will be working with the bill to be sure that contractors who call before excavating will not be subject to fines or violations. Also, the association wants to be sure this bill does not change the current statute as it relates to who’s liable for damage to an underground facility. If underground lines are not marked properly, contractors should not be responsible for damaging underground facilities,” he remarked.

Utility Division members also discussed funding for projects funded by the Water Development Authority and West Virginia Infrastructure and Jobs Development Council.
Problem Solving Is Our Business!

Daniels Law Firm PLLC

When you need help with construction related legal matters, you want a firm that understands the industry and has the know-how and experience required to provide cost-effective solutions. Daniels Law Firm, PLLC focuses on meeting the legal services needs of construction businesses in West Virginia and surrounding states. Our firm represents a broad spectrum of clients, including heavy highway, utility and building contractors, coal mining companies, and construction suppliers. We offer a wide range of services and can handle almost any type of legal problem for our clients. We excel in these and other areas:

- Construction law
- Corporate and business law
- Government contracts
- Commercial and civil litigation
- Arbitration and mediation
- Business and tax planning
- Insurance litigation
- Wills, trusts and estates

Our attorneys can handle virtually any legal problems your business may encounter. Please call us at 304-342-6666, if we can be of assistance.

In addition, the firm is engaged in a diversified civil practice and represents clients from all areas of the business community. Daniels Law Firm is a member of the following organizations:

- Contractors Association of West Virginia
- Associated Builders & Contractors, Inc.
- West Virginia Coal Association
- National Utility Contractors Association
- West Virginia Rural Water Association
- West Virginia Society of Certified Public Accountants
- American Arbitration Association

Daniels Law Firm, PLLC, BB&T Square, 300 Summers Street, Suite 1270, Charleston, WV 25301
Phone (304) 342-6666 - www.danielslawfirm.com

Offices in Kentucky, Virginia and West Virginia
The CAWV Building Division met under the leadership of Building Division Chairman Tripp Dailey, W. Harley Miller Contractors, Inc., Martinsburg. He reported that the CAWV / School Building Authority of West Virginia (SBA) task force has met several times in the past few months to discuss policies that have been put in place by the SBA that affect contractors. Chairman Dailey also noted that the CAWV AIA Document task force is looking for volunteers to serve on the task force to develop supplemental specifications for State of West Virginia construction contracts. This group will work through the new 2017 AIA documents and will have to meet regularly over the coming months in order to finish the supplemental specifications document before the end of 2018, which is when the current document will no longer be available.

Building Division members discussed several other industry issues including West Virginia Department of Natural Resources’ program to spend millions upgrading state parks and recreation areas statewide. Division members will be meeting with new DNR Director Steve McDaniel to learn more about the projects and to help him maximize the number of bidders on the projects.

The Highway/Heavy Division spent much time reporting on activities of the CAWV Joint Cooperative Committee and its subcommittees.

“This time last year our joint committees with the West Virginia Division of Highways were at a standstill,” Division Chairman Matt Farley, Vecellio & Grogan, Inc., Beckley, told meeting attendees, “Today, under the leadership of West Virginia Secretary Tom Smith, our committees are stronger and more vibrant than they have been in years. They have been working on numerous specifications and policy issues affecting our members and the West Virginia Division of Highways.”

Division members discussed legislative issues and the new conflict of interest policy that will be in effect between contractors and engineers teaming up on future WVDOH design-build projects. One issue that came up in the meeting, and one the CAWV will be following up on, is contractors’ indemnity clauses in WVDOH contracts.

In addition to the meetings, a number of social and networking programs were held during this year’s Midyear Meeting. Over 30 members participated in the golf tournament, and many members took the environmental wetlands tour of Florida’s everglades.

“I think everyone enjoyed this year’s meeting and I think everyone took something away from it,” said President Pierson. “One thing we decided is that membership recruitment will be a major thrust this year. The CAWV went to bat for highway funding and the association is always working to change laws and regulations to make our businesses better. Every member needs to go out and recruit a new member. This is the lifeblood of our association.

“I also want to thank all of our sponsors who made this meeting a success,” President Pierson said. “They are to be commended for their support of this association and our members.” (See list attached with this article.)

The 2018 CAWV Midyear Meeting at JW Marriott in Marco Island, Florida was a tremendous success based on a survey of meeting attendees. Over 87% of respondents said they were very satisfied or satisfied with the content of the meeting. Over 94% were very satisfied or satisfied with the business sessions. Of those that completed the survey, 86% were very satisfied or satisfied with the meeting location at Marco Island and 96% were very satisfied or satisfied with the JW Marriott Marco Island Beach Resort. Members submitted several positive comments for the Monday Business Session speakers, wetlands tour, Welcome Night Reception, President’s Banquet and the “fantastic” bands for both events.

The 2019 CAWV Midyear Meeting will be held February 8-13 at the Westin Grand Cayman Seven Mile Beach Resort which has undergone a $50 million renovation project. The CAWV Board of Directors has selected Costa Rica for the 2020 Midyear Meeting location.
Anthony Huey, a highly-rated speaker who offers session attendees pragmatic communications tools, tips and techniques they can use immediately, presented “How to Communicate Like a Leader” at Monday’s General Business Session at the 2018 Midyear Meeting. Huey's 20-year career includes tenures as a news reporter, magazine senior editor, crisis management specialist, media relations consultant and executive speech coach.

He owns Reputation Management Associates, one of the nation’s leading communications training and crisis consulting companies. His past client work includes a wide variety of advertising, public relations and communications initiatives for hundreds of trade associations, municipalities and companies, including Nike, Victoria’s Secret, Eli Lilly, Nationwide Insurance, The Kroger Company, and Procter & Gamble. He has been a frequent speaker at Associated General Contractors (AGC) of America’s National Chapter Leadership Conference and AGC Executive Leadership Council (ELC).

Huey holds a Bachelor’s degree in Journalism from The Ohio State University. Included is a compilation of his various seminars that were, in whole or part, presented to CAWV members attending this year’s Midyear Meeting.

MAKING YOUR MESSAGE MEMORABLE

Whether you realize it or not, your communication skills are constantly being judged by others, often subconsciously. How you communicate in everything from casual conversations to formal presentations can be the difference between success and failure. CAWV members were shown how to take every opportunity to connect and leave a lasting impression. Huey shared effective ways to communicate your message to a wide variety of audiences you deal with every day, including customers, prospects, internal staff, boards of directors, management, community partners, the news media, elected officials, investors, and many others.

CRISIS MANAGEMENT IN THE AGE OF SOCIAL MEDIA

30 years of work destroyed in 30 seconds is what can happen if your company or organization mismanages a product recall, an explosion, a strike or a multitude of other crisis situations. It only takes 40 characters or less to preserve your company’s reputation or completely shut it down. How do you make sure your social media message generates the response you want? Members learned how to control crisis situations.

The purpose of this session was to provide information on dealing with a crisis in the fast-paced era of social media. Attendees learned how to respond to questions briefly and directly, with honesty and candor, and learned how to control the flow of information. This is needed preparation for any crisis, when time is critical and responding quickly is essential.

TALKING LIKE A LEADER: PERCEPTION IS TRUTH!

The old adage, perception is reality, has never been more true than in today’s superficial, hyper-critical and social media-driven world. Studies increasingly show that perception trumps facts when people make judgements of others.

For today’s business leaders, communicating clearly – both interpersonally and organizationally – is often the number one driver in controlling that perception. This session gave members pragmatic keys to swaying internal and external perception in their favor.

SURVIVING A NEWS INTERVIEW

Today’s savvy business leaders realize that the media are a powerful tool in both marketing an organization’s message and mitigating damage in the time of a crisis. Participants left the session with very specific tools on how to conduct a news interview, communicate to many different audiences, and get the organization’s message across in a clear way. This session was excellent for beginners or those already familiar with the news media as it gave members a refresher course to hone techniques and keep skills sharp.
Plan for the Future

Estate planning is a highly personal process. You need a partner you can trust to create a plan that supports your long-term goals and protects your loved ones. Our team of experienced, professional attorneys will work with you to build a plan that suits your individual needs. Common estate planning tools used include:

- Wills
- Trusts
- Lifetime transfers
- Living wills
- Medical powers of attorney
- Durable powers of attorney
- Guardianships and conservatorships

We welcome the opportunity to discuss a partnership with you.
THANK YOU TO OUR SPONSORS!
Etnyre Asphalt Distributors and Transports, Street Flushers, Self Propelled ChipSpreaders, and Equipment Trailers.

Whatever your job, our proven efficiency, renowned dependability and legendary commitment to customer satisfaction makes Etnyre equipment your reliable choice.

E.D. Etnyre & Co.  
www.etnyre.com   800-995-2116

The dependability is built-in.

Clean streets mean cleaner air and water. And the number one name that comes to mind for all of your sweeping needs is ELGIN. Elgin products utilize all variations of today's sweeping technology – mechanical, vacuum, and regenerative air, and now waterless dust control, alternatively fueled sweepers and high efficiency dust separation. From general street maintenance to special industrial and airport applications.

And for the first name in Sales, Service and Parts of Elgin Sweepers throughout West Virginia contact the authorized dealer, West Virginia Tractor and ask for Gary. Exceeding your expectations is their guarantee.

Clean Streets... It's More Than Just Curb Appeal

©2011 Elgin Sweeper Company
Major Improvements Plan for State Parks Unveiled at Annual State Meeting

West Virginia’s parks and wildlife areas will see nearly $100 million in improvements and upgrades according to Stephen McDaniel, director of the West Virginia Division of Natural Resources, who was the guest speaker at the CAWV State Meeting, held March 21 at the Charleston Civic Center in conjunction with the West Virginia Construction and Design EXPO.

“The West Virginia Legislature just concluded its 60-day session and passed a bill that will create much opportunity for members here today,” said CAWV President Scott Pierson, Pipe Plus, Inc., Nitro, in his welcome to State Meeting attendees. “Senate Bill 438, passed this session, authorizes $5.9 million annually from excess lottery funds for the issuance of bonds to fund improvements at state parks.”

The bill directs the Economic Development Authority to issue up to $80 million in revenue bonds to pay for the cost of constructing, equipping, improving, or maintaining capital improvement projects at state parks around the state. This section is known as the State Parks Lottery Revenue Debt Service Fund.

“We are pleased to have with us this morning the man who will push for, and will be shepherding, improvements to our state parks system,” said President Pierson in introducing the State Meeting speaker. “Governor Jim Justice appointed Stephen McDaniel to serve as director of the West Virginia Division of Natural Resources. In making the announcement, Governor Justice said, “Steve brings both an enthusiasm for outdoor recreation and strong business background to the job, and I look forward to working with him to protect the state’s land and wildlife, and to promote tourism in our state parks system,”’ the president stated.

Director McDaniel shared with 175 CAWV members attending this year’s meeting his agency’s plan to design and construct new facilities and upgrade existing structures over the coming year.

“We will spend $108 million on our parks improvement plan,” McDaniel stated. “We expect our biggest challenge is getting enough contractors to bid on our projects.”

One way to accomplish this he offered is to make the design and bidding process as smooth as possible. As the former owner of a medical supply company, he told members he understands doing business with the State of West Virginia and he wants CAWV members to want to bid and perform WVDNR projects.

“On some of our projects, we only have one bidder,” the director noted. “I would like to meet with CAWV and with your contractors and architects to see how we can package our projects to make it more appealing to bid. We may only have one bidder on a $60,000 bathhouse remodel. Perhaps if we packaged three or four facilities together, this would make it attractive to your members.”

He noted the DNR has responsibility for 35 state parks, 91 wildlife areas, two railroads, and 40 wastewater treatment plants, many of which were built with project revenue bonds. It’s time to upgrade them, he said.

A $25 million, 112,000 square foot addition to Cacapon Lodge is just one of the many projects underway at West Virginia’s parks and wildlife areas.

WVDNR Director Stephen McDaniel shared with members attending this year’s meeting his agency’s plan to design and construct new facilities and upgrade existing structures over the coming year.
Hendrickson & Long is proud to support the CAWV and the professional construction industry. We represent contractors, owners, lenders, developers, architects and engineers in construction law matters — including construction litigation, competitive bid disputes, preparation and negotiation of construction contracts, as well as surety bond claims and public contract law issues.

www.handl.com
in the 1950s. The agency has about 3 million square feet under roof.

“We have about $80 million in needs at our state parks and we can raise about $55 million,” the director stated. “We plan to remodel 250 lodge rooms by basically gutting them and installing new fixtures. We plan to have $25 million in projects ready by the end of summer when our tourism season winds down. We have to spend our bond money within three years.”

A separate project, a $24 million to $27 million, 112,000 square foot addition to Cacapon Lodge to add 77 new lodge rooms and remodel 145 rooms, will bid May 10.

Other work includes remodeling over 350 cabins, many of which were built the Civilian Construction Corps (CCC) in the 1930s, roofs on wildlife areas, a number of boat ramps for kayaks and canoes including five on the Elk River, boat ramps on the Guyandotte River and at the Winfield Locks (about $500,000 each), and five dam safety projects.

“Trout fishing in West Virginia is big business and our facilities were damaged in the 2016 floods,” McDaniel remarked. “Our largest project will be $10 million in renovations this summer at the Bowden Fish Hatchery in Randolph County.”

The director says much work is needed to upgrade water lines and wastewater treatment plants at state facilities.

“We have about 30 to 40 projects slated for bidding, estimated about $11 million.”

“Director McDaniel has made upgrading and modernizing decades old park facilities a high priority,” said President Pierson. “He has told CAWV members he would like their input on how best to package the projects to maximize participation by West Virginia construction firms. I have asked the CAWV Joint Architects Committee to meet with the director in the coming weeks to further discuss the proposed construction program.”

At this year’s State Meeting, CAWV Scholarship Foundation Chairman Gene Thompson presented the 2018 scholarship award to Thomas Smith, a civil engineer student from Marshall University who accepted the $6,000 top award.

“Thomas is a non-traditional student who originally went to Marshall and graduated in 2009 with a bachelor’s degree in marketing,” said Thompson. “After graduation, Thomas started a landscaping business in Huntington. He said that the designs and proposals for such things as retaining walls, drainage and hardscapes peaked his interest in engineering. He took several years off from college in which time he got married and had daughter.”

Smith returned to school but continues to run his landscape business and works for CAWV member Martin Engineering, Hurricane.

“Working with Martin Engineering has allowed me to get a lot more onsite experience before graduation,” Smith said during his acceptance speech. “It was a difficult decision to return to school but with the support of my family I have been able to make the decisions that will help me achieve my goal of obtaining my engineering degree.”

He thanked his wife who has been supportive of his desire to go back to school to further his education. He also thanked CAWV members.

“This scholarship will help greatly with my studies and my family,” Smith told members. “We have been strapped and my wife has made sacrifices for me. I thank the CAWV and its members for this opportunity. I feel very blessed to have received this award.”

In addition to Smith, the foundation presented six other scholarships totaling $11,000. Students receiving scholarship awards were: Hannah Workman, Fairmont State University; Brian Nestor, West Virginia University; Cody Jones, WVU Institute of Technology; Dakota Smith, WVU Institute of Technology; Ben Costello, Fairmont State University; and Lauren Johnson, Fairmont State University. See related information on the CAWV’s scholarship awards program on page 30.

Since 1991, the Scholarship Foundation Board of Trustees has received and reviewed approximately 525 applications and interviewed well over 210 students. The foundation has contributed over a quarter of a million dollars to young men and women seeking careers in construction in West Virginia.

“With so many qualified and needing applicants, the biggest challenge foundation trustees have is the limited...
Yes, Rudd has a state-of-the-art freight system and 13 service branches across nine states. Yes, we have a staff of award-winning master service technicians. And yes, we are on call for you 24/7 when you need replacement parts, equipment and service to keep your job moving forward. But most important, we also have more of this amazingly cool stuff than anyone else. If you’re as passionate about the equipment you use as we are, give us a call.

WWW.RUDDEQUIPMENT.COM

CALL: 1-877-DIG-RUDD
“Following the announcement of the $50,000 contribution, CAWV members rose to pledge an additional $58,000, and all within two or three minutes. It was a powerful and moving experience, and again, shows the generosity and leadership our members provide for the construction industry in our state,” Thompson stated.

U.S. Occupational Safety and Health Administration (OSHA) Compliance Assistance Specialist Rich Jeffrey recognized CAWV members for excellence in safety. This year, the CAWV presented awards in six categories at the State Meeting. See related story on page 34 for more on this year’s safety awards.

Jeffrey shared with members OSHA’s Safe + Sound campaign, which will be held August 13-19.

“Safe + Sound Week is a nationwide event to raise awareness and understanding of the value of safety and health programs that include management leadership, worker participation, and a systematic approach to finding and fixing hazards in workplaces,” said the 40 plus year veteran of OSHA. “Safe workplaces are sound businesses. Successful safety and health programs can proactively identify and manage workplace hazards before they cause injury or illness, improving sustainability and the bottom line. Participating in Safe + Sound Week can help get your program started or energize an existing one.”

Jeffrey explained that participating in Safe + Sound Week is easy. To get started, contractors can select the activities they would like to do at their workplace. He also encouraged the CAWV to become involved as well. To learn more on the Safe + Sound campaign, members can go to www.osha.gov/safeandsoundweek.

This year’s State Meeting was held in the upper lobby of the Charleston Civic Center’s new ticket center. The civic center is undergoing a $100 million addition and renovation project that will be completed in September. The design-build project team is BBL-Carlton, Inc. and ZMM Architects and Engineers, both Charleston. Nearly 175 members attended this year’s State Meeting.
Ram ProMaster Van 1500
- Turning diameter 36.3 ft
- 65.8 Wheel well to wheel well
- Standard interior height 65.4”
- High roof interior height 76”
- Available in High and Low Roof
- 118” Wheelbase / 136” Wheelbase
- 105.1 to 160.20 load length
- Front wheel drive

Ram ProMaster Van 2500/3500
- Lowest Load Floor Height
- 6’3” Height, 76.5” cargo space
- 55.8” Between wheel width
- 75.6” Width A-side panel
- 21.0” Load floor height
- V6 Horsepower
- Front wheel drive
- Payload capacity 4,430 lbs.
- Towing capacity 5,100 lbs
- 159” Wheelbase / 136” Wheelbase
- 462.8 cargo cu. ft.
- Backup camera

Ram ProMaster Van City
- 131.7 cu. ft. cargo capacity
- 51.8” Cargo height
- 60.4” Cargo area
- 48.4” Between wheel wells
- 87.2” Cargo length
- 23.2” Rear door lift-in height
- 28 MPG Highway
- Can come with windows
- 2,000 lbs. maximum towing
- Navigation Available
- Backup camera

UP TO $1000 Rebate
Commercial Graphics Program Allowance

UP TO $1000 Rebate
Commercial Equipment/Upfit Allowance

339 MacCorkle Ave SW • South Charleston, WV 25303
Commercial Sales Number 304.205.1805

*Best in Class
Contractors Association of West Virginia

2018 SCHOLARSHIP AWARDS

2018 CAWV Scholarship Foundation award winner Thomas Smith accepted his award at the CAWV State Meeting held March 21 in Charleston. Pictured left to right are: CAWV Scholarship Foundation Chairman Gene Thompson, Transportation Secretary Tom Smith, 2018 scholarship winner Thomas Smith, and Dean of Marshall University’s College of Information Technology and Engineering Dr. Wael Zatar.

Dakota Smith
WVU Institute of Technology

Dakota Smith, a junior at WVUIT, is a Civil Engineering major. He has interned with the West Virginia Division of Highways assisting the surveying crew, as well as other duties. He currently serves as the ASCE Student Chapter President and was awarded the WVUIT Stem Award in his freshman year for “Outstanding Civil Engineering Student.”

Cody Jones
WVU Institute of Technology

Cody Jones, a senior at WVU Institute of Technology, is a Civil Engineering major. He has much experience in construction, working his way through college by helping remodel residential homes, working on roofing projects and building barns and storage sheds. After graduation, he plans on joining a private firm and flipping houses.

Lauren Johnson
Fairmont State University

Lauren Johnson, a sophomore at FSU, is a Civil Engineering major. She serves as corresponding secretary of the FSU ASCE Student Chapter and is involved with the concrete canoe team. Her interest in construction developed during a home renovation project through World Vision. She has also assisted in a major repair project at her church.
Ben Costello
Fairmont State University

Ben Costello, a sophomore at FSU, is a Civil Engineering Technology major and was born and raised in the construction industry. He is president of the FSU ASCE Student Chapter and serves as the assistant construction department head and quality control supervisor of the concrete canoe team. He has gained much construction experience while working for JNK Construction, The Thrasher Group and Baker Concrete Construction.

Hannah Workman
Fairmont State University

Hannah Workman, a sophomore at FSU, is a Civil Engineering Technology major from Logan County. She is involved in the FSU ASCE Student Chapter and serves as the compliance officer of the concrete canoe team. She has been directly involved in construction activity and has gained experience by working for Heritage Technical Associates, Inc., as well as the WVDOH District 2, where she performed field inspections.

Brian Nestor
West Virginia University

Brian Nestor, a sophomore at West Virginia University, is a Civil Engineering major and was born and raised in Morgantown. His interest in construction began at an early age, as his father worked as a mechanical engineer. For the last five years he has developed and operated his own lawn care business. In summer 2017 he completed an internship as a quality control technician with Triad Engineering.

We’re Moving The Earth For You!™

Get dependable results with Vecellio & Grogan! From excavation, grading, utilities, access roads and bridges, to retaining walls, ponds, and reclamation work, we will “move the earth” to complete your coal, gas, commercial or industrial site work on time and within budget.

- Highly experienced, proven results, even in difficult or environmentally sensitive conditions.
- Private-sector customers get the same high level of service and quality we’re known for in our public-sector heavy/highway construction.

Since 1938, we have provided reliable results at competitive, cost-effective rates. We’re one of the nation’s Top 400 Contractors, serving our valued customers throughout the Mid-Atlantic and Southeastern United States and beyond.

Weccellio & Grogan Gives You Proven Results At A Cost-Effective Price!
Contractors Association of West Virginia  
2017 SAFETY AWARDS

During this year’s CAWV State Meeting, held March 21 in conjunction with the West Virginia Construction and Design EXPO, the CAWV Safety Committee presented the 2017 Safety Awards to members who have exhibited excellence in safety performance and promotion in the workplace. Scores are based on a company’s documented safety policies and procedures, commitment and approach to safety and health in the workplace and recorded statistical data for the year. Special marks are given to those companies who offer high quality safety training and demand active employee involvement in their safety process.

Finalists are chosen from the contractor and associate members who achieve an excellent performance rating. Awards were presented to only those members that met or exceeded the program criteria.

Rich Jeffrey, OSHA compliance assistance specialist, Rob LaFon, CAWV Safety Committee chairman, and Roger Thomas, CAWV senior vice president, presented each recipient’s award.
Construction Job Fair Attracts Hundreds of Job Seekers

Construction is booming in West Virginia and thousands of jobs are being created since the West Virginia Legislature in 2017 passed Governor Jim Justice’s $2.8 billion highway program.

Hundreds seeking these jobs in West Virginia’s construction industry participated in the Construction Trades Job Fair on Friday, February 16, at BridgeValley Community and Technical College Advanced Technology Center in South Charleston. The CAWV, West Virginia Department of Transportation (WVDOT) and several other organizations held a successful event. Potential employers were present to speak with over 300 job seekers.

The fair offered contractors and engineering firms interested in hiring qualified workers the opportunity to meet candidates, accept applications and the option for interviews. Participants could also take advantage of resources through Workforce West Virginia, helping with resumes and interviewing skills.

CAWV Executive Director Mike Clowser spoke with media at the event, saying the event gives CAWV members the opportunity to talk to people looking to make a career in the state’s construction industry. Clowser said the road bond is a great way to invest in West Virginia and everyone in the state will benefit from the highway program, especially those working in the construction industry.

He said the hiring process has already begun for designers and contractors and next will come to those who supply the industry including equipment dealers, building materials suppliers, stone and aggregate companies, and others that supply to the state’s construction industry.

The jobs created will be long term, Clowser predicted.

“We are looking at a five, to seven to 10-year highway construction and maintenance program,” he said. “We see a long-term future for those coming into the construction industry.”

Brent Walker, communications director for the West Virginia Department of Transportation and Division of Highways, said he was pleased with the turnout.

“Being able to be here in partnership with the Contractors Association and Workforce West Virginia and the other partners in this, we were able to showcase and recruit new employees,” he said. “We are looking for transportation workers, maintenance workers, engineering technicians and engineers,” he said.

Tom Smith, transportation secretary and highways commissioner, promoted the job fair in different media outlets in the few weeks leading up to the event.

“It’s all about transportation, but it’s about much more than transportation. It’s about economic recovery,” Smith said in an interview.

“This is about thousands and thousands of jobs,” he said. “We want West Virginians to jump in here. The governor always said we want to hire West Virginians first.”

“The job fair was great,” said Sumith Hapuarachy, owner of SMH Construction Co., Inc. of Beckley. “We found at least six quality candidates that will allow us to assemble another construction crew for upcoming highway work.”

A number of CAWV member firms participated in the job fair including:

- Anderson Excavating, LLC
- CORE & MAIN Waterworks
- Doss Enterprises
- Highway Safety, Inc.

Shannon and Sumith Hapuarachy of SMH Construction Company of St. Albans speak with a job fair attendee about obtaining employment in the construction industry.

J.F. Allen Company
Jarrett Construction Services, Inc.
Kokosing Construction Company, Inc.
Michael Baker International
Mid Atlantic Maintenance, Inc.
Mountaineer Contractors, Inc.
North American Industrial Services
Orders Construction Company
RK&K Engineers
SMH Construction Co., Inc.
Swope Construction Company
The Thrasher Group
Tri-State Roofing & Sheet Metal Co.
Triton Construction, Inc.
Vecellio & Grogan
Walker Machinery Company
West Virginia Paving, Inc.
Every day, across the region, members of the Bowles Rice Construction Law Team are helping businesses succeed. We have experience with issues that arise at every phase of construction.

That’s why, in West Virginia, U.S. News & World Report’s Best Law Firms ranks Bowles Rice in its First Tier for 44 areas of law, including Construction-Litigation.

If you’re looking for a lawyer who understands the construction industry and can help your business succeed, call us today.

J. Mark Adkins  Scott E. Barnette  Robert L. Bays  Charles R. Hughes
Marc A. Monteleone  Patrick C. Timony  Kenneth E. Webb, Jr.

www.bowlesrice.com  1-855-977-8727
The 38th Annual Asphalt Paving Conference on March 1 featured a number of educational sessions that focused on safety, paving practices, pavements, warranties and specification issues.

The annual conference is co-sponsored by the Asphalt Pavement Association of West Virginia, West Virginia Division of Highways, Federal Highway Administration and WVU College of Engineering and Mineral Resources.

The WVDOH kicked off the day by holding their Statewide Asphalt Pre-construction Conference prior to the start of the paving conference. This informative session featured an update on various bidding, contract, paving, design, materials and construction issues and an interactive Q&A session with WVDOH employees and industry.

The morning session of the paving conference, opened and moderated by APAWV Chairman Matt Dittman, Meadows Stone and Paving, began with two sessions devoted to Work Zone Safety and Work Zone Safety - Lane Intrusion Technology presented by Chris May, vice president of safety and environmental operations and Curt Davison, director of AWARE Technologies, Oldcastle Materials, Inc. The sponsors felt it important to focus on work zone safety given the volume of highway work to be done in 2018, including 60 miles of interstate pavement rehabilitation utilizing concrete rubblization.

Mike Huner of Huner Consulting Services offered a session on Tack Coats—A Fundamental Topic with Big Impact which complimented the industry’s continued focus on best practices and the departments development of a pavement bond performance test.

A highlight of the conference was the paving awards luncheon that featured remarks by Todd Rumbaugh, deputy state highway engineer—construction and development, who also presented the Commissioner’s Awards for Excellence in Asphalt Paving and Quality Craftsmanship Awards.

The WVDOH plans to award $1.56 billion in contracts in 2018 compared to $657 million in 2017. Rumbaugh outlined the different construction categories and how much the division plans to advertise and award in 2018. This includes: $355 million for paving, $400 million for bridge work, $150 million for traffic and safety, and $660 million in other roadway work. His presentation also showed the major projects that are planned using the different funding sources: $1.6 billion in general obligation bonds; $500 million in Turnpike bonds; GARVEE bonds; and regular annual appropriations.

Edward Stephen, division administrator, FHWA, served as moderator for the afternoon session that opened with another presentation by Huner on Best Practices for Production and Construction.

FHWA’s Demonstration Project for Enhanced Durability Through Increased Density was a topic discussed by Tim Aschenbrenner, senior asphalt pavement engineer. Participants learned that a local project to be constructed in 2018 has been selected for inclusion in this federal research project.

(Article continued on page 38.)
DOSS ENTERPRISES LLC

LEAVE THE HEAVY LIFTING TO US.

- SITE CONSTRUCTION
- SOIL STABILIZATION
- TRUCKING
- SLIP REPAIR
- PIPELINE
- MITIGATION

DOSSENTERPRISES.COM
2017 AWARD WINNERS

Quality Craftsmanship Award
- Best Transverse Joint
  West Virginia Paving, Inc.
  Dunbar, WV
  WVDOH District Eight – Elkins, WV
  PROJECT
  Sugarland – Thomas
  Tucker County
  L to R:
  Todd Rumbaugh, WVDOH
  Dale Moore, West Virginia Paving, Inc.
  Matt Swecker, WVDOH District Eight
  John Ledden, West Virginia Paving, Inc.

Quality Craftsmanship Award
- Best Surface Appearance
  J. F. Allen Company
  Buckhannon, WV
  WVDOH District Seven – Weston, WV
  PROJECT
  Webster Springs - Buckhannon Road
  Upshur County
  L to R:
  Todd Rumbaugh, WVDOH
  Chad Miller, J. F. Allen Company
  Andy Walker, J. F. Allen Company
  Derick Lamb, WVDOH District Seven

Quality Craftsmanship Award
- Best Rideability
  West Virginia Paving, Inc.
  Dunbar, WV
  WVDOH District Two – Huntington, WV
  PROJECT
  CSX O/P – Milton
  Cabell County
  L to R:
  Todd Rumbaugh, WVDOH
  Elmon Collins, WVDOH District Two
  Frank Fulks, West Virginia Paving, Inc.

Open Top Containers
Now Available for Rental
10yd – 20yd – 30yd – 40yd
Servicing the Tri-State Area
Construction – Commercial – Residential

Also Available
Vacuum Truck Services, Frac Tanks,
Hydro Blasting and Industrial Services
Commissioner’s Award
Two-lane, Two-Way Projects

Quality Craftsmanship Award
Best Longitudinal Joint

AWARD WINNER
Kelly Paving, Inc.
Williamstown, WV

WVDOH District Four – Clarksburg, WV

PROJECT
Smithsburg to Morgans Run
Doddridge County

L to R:
Todd Rumbaugh, WVDOH
Tony Saunders, Kelly Paving, Inc.
Scott Hamm, Kelly Paving, Inc.
Reza Miri, WVDOH District Four

AWARD WINNER
West Virginia Paving, Inc.
Dunbar, WV

WVDOH District One - Charleston, WV

PROJECT
Seventh Avenue
Kanawha County

L to R:
Todd Rumbaugh, WVDOH
Toni Rogers, WVDOH District One
Josh Whitlock, West Virginia Paving, Inc.
Travis Truman, West Virginia Paving, Inc.

AWARD WINNER
West Virginia Paving, Inc.
Dunbar, WV

WVDOH District Five - Burlington, WV

PROJECT
Oakdale Church – Dam Site 14
Grant County

L to R:
Todd Rumbaugh, WVDOH
Jeff Willis, WVDOH District Five
Ethan Turner, West Virginia Paving, Inc.
John Ledden, West Virginia Paving, Inc.

Thomas J. Medvick
Excellence in PWL Asphalt Paving Award

Commissioner’s Award
Multi-lane Divided Projects

AWARD WINNER
West Virginia Paving, Inc.
Dunbar, WV

WVDOH District Four – Clarksburg, WV

PROJECT
Smithsburg to Morgans Run
Doddridge County

L to R:
Todd Rumbaugh, WVDOH
Tony Saunders, Kelly Paving, Inc.
Scott Hamm, Kelly Paving, Inc.
Reza Miri, WVDOH District Four

Insurance Solutions for the Construction Industry.

Commercial Insurance
Surety Bonding
Employee Benefits

Gregory Gordon, Sr. Vice President/ Agency Executive
304-340-6970/ GGordon@BBandT.com
300 Summers Street, Suite 650
Charleston, WV 25301

© 2013, Branch Banking and Trust Company. All rights reserved. Insurance BB&T.com
NEW MEMBERS

CONTRACTOR MEMBERS:

Ellerbee Environmental & Technical
Engineering / Environmental Consulting
706 Central Avenue
Charleston, West Virginia 25302
Phone: 304-346-0505
ehicks@ellerbeewv.com
Elliot Hicks, President

First Fruits Excavating, Inc.
Excavation / Municipal / Utility
407 Plum Run Road
Ridgeley, West Virginia 26753
Phone: 304-726-8412
Fax: 304-738-1602
buck@firstfruits-wv.com
www.firstfruits-wv.com
Phillip Dayton II, President
Shannon Hipsley, Vice President

Hinkle Construction Services, LLC
Highway / Heavy
360 North Middletown Road
Paris, Kentucky 40361
Phone: 859-340-1623
Fax: 859-987-3131
chad.conley@hinkle-cs.com
www.hinkle-cs.com
Tom Hinkle, President
Chad Conley, Vice President

J.T. Hatfield Excavating, Inc.
Excavation / Demolition
P.O. Box 7842
Cross Lanes, West Virginia 25317
Phone: 304-784-5014
johnhatfieldsales@gmail.com
www.wvexcavating.com
John Hatfield, President

McKinney Drilling Company
Foundation Drilling, Caissons
74 Stewart Lane
Winfield, West Virginia 25213
Phone: 304-755-0143
charles.boyer@mckinneydrilling.com
www.mckinneydrilling.com
George R. Grisham, President
Charles Boyer

ASSOCIATE MEMBERS:

AuctionTime / Machinery Trader
Online Equipment Auctions
120 West Harvest Drive
Lincoln, Nebraska 68521
Phone: 402-458-2988
Fax: 402-479-2134
diana-shulyak@sandhills.com
www.actiontime.com
Mitch Helman, Sales Manager
Nathan Stack, Representative

Blue Mountain, Inc.
Contractor Consulting Services
11023 Mason Dixon Highway
Burton, West Virginia 26562
Phone: 304-662-6486
Fax: 304-662-6501
d.six@bluemtninc.com
www.bluemtninc.com
Wanda Six, President
George Six, Vice President

EnviroProbe Integrated Solutions, Inc.
Engineering / Environmental
630 Cross Lanes Drive
Nitro, West Virginia 25143
Phone: 304-776-6717
Fax: 304-776-6700
tdlilly@enviroprobeinc.com
www.enviroprobeinc.com
Ronda Moore, President
Rod Moore, Vice President
Tim Lilly

Monaloh Basin Engineers
Land Surveying / Construction Inspection
2606 Cranberry Square
Morgantown, West Virginia 26508
Phone: 412-788-2433
Fax: 412-788-2295
nsultz@mbe-eng.com
www.mbe-eng.com
Massy Paul, President
Vince Dimsa, Vice President
Nancy Shultz, P.E.

P. Joseph Lehman, Inc.
Engineering Services / Survey Services
117 Olde Farm Office Road
Duncansville, Pennsylvania 16635
Phone: 814-695-7500
Fax: 814-695-7505
mmalone@lehmanengineers.com
www.lehmanengineers.com
P. Joseph Lehman, Jr., President
Marty Malone

Asphalt Paving Conference
continued from page 34.

The WVDOH’s Travis Walbeck, pavements engineer, along with Vince Allison and Joseph Caudill, pavements group engineers, addressed three sessions devoted to Warranties: A Look Back and a Look Forward, Smoothness Testing—The Smooth Ride and Thin Lift Case Studies. The warranties presentation reviewed the success of the WVDOH’s nine-year pavement warranty program, while the session on smoothness made everyone aware of the expanded use of the divisions latest smoothness specifications. Walbeck also reviewed the division’s extensive use of thin lifts for pavement preservation.

All the presentations from the 2018 paving conference, including the statewide asphalt preconstruction conference, can be found on the APAWV website at www.asphaltwv.com.
THE CONTRACTOR’S LAWYER
Experienced, Aggressive, Successful Legal Representation

We know construction.

304.343.7100 phone
304.343.7107 fax
1125 Virginia Street, East
Charleston, WV 25301
wvlaw.net
PROFESSIONAL DIRECTORY

BOCA Construction, Inc.
380 Eastpark Drive, Norwalk, Ohio 44857
Office (419) 668-5575, Fax (419) 663-0377
An Equal Opportunity Employer

Visit www.bocaconstructioninc.com for more on our services, capabilities, and history

Beckley – Lewisburg - Mill Point
High Quality Products and Timely Delivery
Commercial, Public, and Residential Projects
Sales Office
21071 Midland Trail West
Lewisburg, WV 24901
1-800-269-5391
Safety is our Family Business!

PROFESSIONAL DIRECTORY

Famco, Inc.
GENERAL CONTRACTORS
RICHARD C. SMAILES
President
HUNTINGTON, WV 25716
WV CONTRACTORS LICENSE: WV 000408

Offering Fire Suppression and Fire Alarm Services
P.O. Box 3108
3601 7th Avenue
Charleston, WV 25331
(304) 744-5314
(800) 642-8598 US WATS
WV CONTRACTORS LICENSE: WV 001124

Visit www.bocaconstructioninc.com

BREWER & COMPANY OF WV, INC.

Fire Protection Contractors

683 Hornbeck Road
Morgantown, W. Va. 26508-2472
(304) 296-7438

1221 Hedgesville Road
Martinsburg, W. Va. 25403
(304) 262-8103

PROFESSIONAL DIRECTORY

Shamblin Stone, Inc.
Fast Courteous Service is our Business
Providing the following state specification materials
• Sand • Ag Lime
• Gravel • Bedding Materials
• Salt • Limestone/Rip Rap
Trucking & Barge Unloading
Ohio and Kanawha Rivers
USDOT 188865 ICC MC 183455
Wilson Island, Dunbar, WV Port Amherst, WV
Rt. 61, Marmet, WV Hugheston, WV
RT. 35-Scary Creek Robertsburg, WV
WV CONTRACTORS LICENSE: WV 004152
304-766-7316/FAX 766-7325
WV Contractors License #WV041715

PROFESSIONAL DIRECTORY

Eastern Arrow Corp., Inc.

Site Preparation Specialist and Award Winning Reclamation

Eastern Arrow
P.O. Box 4189
Charleston, WV 25364
(304) 529-3328
Fax No. (304) 529-3325

Famco, Inc.

WV Contractor License: WV 22393

PROFESSIONAL DIRECTORY

PROFESSIONAL DIRECTORY

PROFESSIONAL DIRECTORY

PROFESSIONAL DIRECTORY
Shamblin Stone, Inc.
Fast Courteous Service is our Business

Providing the following state specification materials
- Sand
- Gravel
- Salt
- AgLime
- Bedding Materials
- Limestone/Rip Rap

Trucking & Barge Unloading
Ohio and Kanawha Rivers

USDOT 188865
ICC MC 183455
Wilson Island, Dunbar, WV
Port Amherst, WV
Rt. 61, Marmet, WV
Hugheston, WV
RT. 35-Scary Creek
Robertsburg, WV

WV CONTRACTORS LICENSE: WV 004152
304-766-7316/FAX 766-7325
Choose a locally established company, where you can go to ONE place for ALL of your needs.

**Clarksburg Distribution Yard**
304-842-5931
2399 Benedum Drive
Bridgeport

**Greer Limestone Plant**
304-296-2549
Route 7, Southeast of Morgantown

**Crushed Aggregates – Asphaltic Concrete**

**Greer Lime Plant**
304-567-3001
Route 33, Riverton

**Pebble Lime – Hydrated Lime – Rockdust**
**Crushed Aggregates & Chemical Stone**

**GREER INDUSTRIES, INC.**
Est. 1914
greerindustries.com

---

**PROFESSIONAL DIRECTORY**

**AD SPACE AVAILABLE**
FOR MEMBERS AND NON-MEMBERS

Contact Cassidy Webb at (304) 342-1166 or email cwebb@cawv.org to advertise your company in the next issue of WVCN.

---

**Martin Marietta**

**Branches:**
Burning Spring Mine (Parkersburg-Rt. 50)
Charleston
Institute
New Martinsville
Parkersburg
Ravenswood
Apple Grove, OH

**LIMESTONE • SAND • GRAVEL**
**BY TRUCK, BARGE OR RAIL**
300 Star Avenue, Suite 312
Parkersburg, WV 26101
(304) 485-7341
Charleston (304) 343-4571

---

**AD SPACE AVAILABLE**
FOR MEMBERS AND NON-MEMBERS

Contact Cassidy Webb at (304) 342-1166 or email cwebb@cawv.org to advertise your company in the next issue of WVCN.

---

**Martin Engineering, PLLC**

P.O. Box 589
101 Carriage Way, Suite 104
Hurricane, WV 25526
www.martineng.com
(304) 757-0802

Engineering • Construction Inspection
Asphalt Testing • Concrete Testing • Compaction Testing
WAVE Piling Analysis • Primavera Scheduling

---

**MEADOWS STONE & PAVING**

(304)364-5151
Main Office Gassaway
(304)339-2838
Monterville Quarry

Asphalt Paving
Crushed Limestone
Excavating
Heavy Hauling
Bridge Construction
Road Construction

WV Contractor’s License WV001255
PROFESSIONAL DIRECTORY

Oliver Fuels & Oils, Inc.

6819 MacCorkle Avenue • St Albans, WV
M-F 7:30-5:00 PM / Sat. 9:00-12:00 PM
(304) 727-5549
www.oliverfuels.com

AD SPACE AVAILABLE FOR MEMBERS AND NON-MEMBERS

Contact Cassidy Webb at (304) 342-1166 or email cwebb@cawv.org to advertise your company in the next issue of WVCN.

POTESTA Engineers and Environmental Consultants

Charleston, WV (304) 342-1400
Morgantown, WV (304) 225-2245
Winchester, VA (540) 450-0180

Roadway Design
Site Development
Landfills & Solid Waste
Oil & Gas Consulting
Construction Monitoring

Surveying & Mapping
Stormwater Remediation
Health & Safety Permitting

www.potesta.com

OLIVER FUELS & OILS

• Gasoline
• Kerosene
• Greases
• Pick-Up or Delivery
• Certified WV DOT DBE

PERMATE LE CONCRETE PRODUCTS COMPANY

MANUFACTURERS OF CONCRETE PIPE & PRODUCTS

MANK RAINTERO
Vice President, Sales
Visit our website:
www.permatile.com

GARAGE DOOR OPERATORS, INC.

Overhead Coiling & Sectional Doors, Dock Equipment, Operable Walls
Making Doors Move Since 1973

www.gdowv.com
(304) 757-8182

E.L. ROBINSON ENGINEERING

YOUR FULL SERVICE CIVIL ENGINEERING FIRM

E.L. Robinson Engineering is a diversified civil engineering and planning firm with proven performance and established experience. We have successfully designed and completed top quality engineering solutions for over 40 years in multiple states.

OFFICES THROUGHOUT WV, OH, KY, AND NC
emlrobinsonengineering.com

CONSTRUCTION NEWS 43
Prevent System Shutdown
Control Your Flow

- Valve Inserts 4”-16”
- Line Stops 4”-20
- Wet Tap 3/4”-24”

Worry-Free Project Management

- Complete project takeoffs & proposals
- CAD prepared blueprint construction drawings & bill of materials
- Project management assistance
- Prefabricated vaults
- Truckload & emergency deliveries

HYDRA-STOP®

The C.I.Thornburg Co., Inc.
4034 Altizer Ave, Huntington, WV
4938 Benedum Dr, Bridgeport, WV
1.800.999.3484 | cithornburg.com | 

PROFESSIONAL DIRECTORY

AD SPACE AVAILABLE
FOR MEMBERS AND NON-MEMBERS

Contact Cassidy Webb at (304) 342-1166 or email cwebb@cawv.org to advertise your company in the next issue of WVCN.

S M H Construction Co., Inc.
P.O. Box 1912
Beckley, West Virginia 25802-1912
Sumith P. Hapuarachy
President
WV 000572
www.smhconstructiongroup.com

AD SPACE AVAILABLE
FOR MEMBERS AND NON-MEMBERS

Contact Cassidy Webb at (304) 342-1166 or email cwebb@cawv.org to advertise your company in the next issue of WVCN.

TRC

www.TRCsolutions.com

AD SPACE AVAILABLE
FOR MEMBERS AND NON-MEMBERS

Contact Cassidy Webb at (304) 342-1166 or email cwebb@cawv.org to advertise your company in the next issue of WVCN.

Reliable. Responsive. Resourceful.
PROFESSIONAL DIRECTORY

THRASHER
ARCHITECTURE | ENGINEERING | FIELD SERVICES
West Virginia owned and operated since 1983. A full-service A/E firm:
> Survey
> Material Testing & Inspection
> Construction Management

www.thethrasher.com | 304-624-4108

ADVERTISE HERE

AD SPACE AVAILABLE
FOR MEMBERS
AND NON-MEMBERS

Contact Cassidy Webb at
(304) 342-1166
or email cwebb@cawv.org
to advertise your company
in the next issue of
West Virginia Construction News

SERVING WEST VIRGINIA

TRI-STATE
ROOFING & SHEET METAL COMPANY
Sheet Metal - HVAC Design - Roofing
HVAC Service - Shop Fabrication

Parkersburg
304-485-6593
Charleston
304-755-8135
Morgantown
304-328-5244
Cumberland, MD
304-738-0502

WV CONTRACTORS LICENSE: WV 000104

Westfield Group
Sharing Knowledge. Building Trust.

West Virginia owned and operated since 1983. A full-service A/E firm:
> Survey
> Material Testing & Inspection
> Construction Management

9 Orders Drive
Winfield, WV 25213

Cell (304) 552-8358
Office (304) 755-3636
Fax (304) 755-3637
miked@screekmaterials.com
### ADVERTISERS

<table>
<thead>
<tr>
<th>Company</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Anderson Equipment Company</td>
<td>47</td>
</tr>
<tr>
<td>Anderson Excavating, LLC</td>
<td>10</td>
</tr>
<tr>
<td>Appalachian Aggregates</td>
<td>40</td>
</tr>
<tr>
<td>BB&amp;T Carson Insurance</td>
<td>37</td>
</tr>
<tr>
<td>Bear Contracting, LLC</td>
<td>12</td>
</tr>
<tr>
<td>Boca Construction, Inc.</td>
<td>40</td>
</tr>
<tr>
<td>Bowles Rice LLP</td>
<td>33</td>
</tr>
<tr>
<td>Brown Edwards &amp; Company, LLP</td>
<td>11</td>
</tr>
<tr>
<td>C &amp; R Materials, Inc.</td>
<td>41</td>
</tr>
<tr>
<td>CEC, Inc.</td>
<td>46</td>
</tr>
<tr>
<td>Daniels Law Firm, PLLC</td>
<td>16</td>
</tr>
<tr>
<td>Doss Enterprises</td>
<td>35</td>
</tr>
<tr>
<td>Dutch Miller</td>
<td>27</td>
</tr>
<tr>
<td>The Friedlander Company</td>
<td>5</td>
</tr>
<tr>
<td>Jenkins Fenstermaker, PLLC</td>
<td>19</td>
</tr>
<tr>
<td>Johnstone &amp; Gabhart, LLP</td>
<td>39</td>
</tr>
<tr>
<td>Garage Door Operators, Inc.</td>
<td>43</td>
</tr>
<tr>
<td>Greer Industries, Inc.</td>
<td>42</td>
</tr>
<tr>
<td>Hendrickson &amp; Long PLLC</td>
<td>23</td>
</tr>
<tr>
<td>Martin Marietta Aggregates</td>
<td>42</td>
</tr>
<tr>
<td>North American Industrial Services</td>
<td>36</td>
</tr>
<tr>
<td>Potesta</td>
<td>43</td>
</tr>
<tr>
<td>Pounding Mill Quarry Corporation</td>
<td>26</td>
</tr>
<tr>
<td>Professional Directory</td>
<td>40</td>
</tr>
<tr>
<td>Rish Equipment Company</td>
<td>48</td>
</tr>
<tr>
<td>Rudd Equipment</td>
<td>25</td>
</tr>
<tr>
<td>Scary Creek Materials</td>
<td>45</td>
</tr>
<tr>
<td>Shamblin Stone, Inc.</td>
<td>41</td>
</tr>
<tr>
<td>State Equipment, Inc.</td>
<td>13</td>
</tr>
<tr>
<td>The C.I. Thornburg Company, Inc.</td>
<td>44</td>
</tr>
<tr>
<td>USI Insurance Services</td>
<td>3</td>
</tr>
<tr>
<td>Vecellio &amp; Grogan, Inc.</td>
<td>29</td>
</tr>
<tr>
<td>Walker Machinery</td>
<td>2</td>
</tr>
<tr>
<td>West Virginia Tractor Company</td>
<td>21</td>
</tr>
</tbody>
</table>
ex·ca·va·tor [eks-kuh-vey-ter] n
A power-driven machine for digging, moving, or transporting loose gravel, sand or soil.

SEE KOBELCO

Anderson Equipment Company has redefined productivity for you.

Genuine KOBELCO excavators are now available at Anderson Equipment Company.

As your local authorized KOBELCO dealer, Anderson Equipment Company is excited to introduce this top line of excavators to contractors in our area—recognized worldwide for outstanding quality, strong manufacturing support and competitive pricing.

If you’re in the market for a productive and profitable excavator, check out KOBELCO at Anderson Equipment Company today.